

# Sefton Economic Strategy Action Plan

December 2019



### Foreword



### **Councillor Marion Atkinson** Cabinet Member (Regeneration & Skills)

The Sefton Economic Strategy Action Plan is the culmination of comprehensive work that started as a Local Economic Assessment (the evidence base) that developed into the Economic Framework for Sefton, which was the subject of extensive community, resident and business consultation in 2018. The Sefton Economic Action Plan sets out our key priorities and activities for the coming year.

The Plan is intended to help join up and steer the work of our partners and stakeholders as we strive to improve the

long-term prospects of our economy, our businesses and our communities.

Sefton's economic growth ambitions will not happen in isolation and we will continue to work closely with our Liverpool City Region neighbours and partners to help nurture growth and new investment in what are challenging times for our residents, communities and businesses.

Our Economic Strategy work to date has focussed on several Key Priority Action Areas and I am delighted that we have many projects underway already resulting in new jobs and investment.

The intention is to make the Sefton Economic Strategy Action Plan a working document and we will be reviewing its progress and performance at key stages in 2020, enabling us to share its findings and progress.

You will see that the Key Priority Action Areas fall under our overarching objective of "Inclusive Growth", where we deliberately match up need and opportunity so our residents and businesses can realise their full potential.

Finally, we would be delighted to hear from you if you have any comments on our projects and activities. For further information please contact <u>mike.mullin@sefton.gov.uk</u>

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### **Executive Summary**

### 1. Strategic fit

- 1.1 Sefton Economic Strategy Action Plan has been wholly aligned with many over-arching and inter-dependent strategies and policies at national, sub-regional and local levels. It has been developed to deliver Sefton's Vision 2030 Partnership ambitions for sustainable economic prosperity.
- 1.2 Sefton Economic Strategy Action Plan is the delivery plan of previous work undertaken in partnership with Regeneris Consulting- Sefton Local Economic Assessment (April 2017) and Economic Strategy Framework for Sefton (March 2018). Both documents have been the subject of public and private sector consultation and can be viewed <u>here</u>. Before and since their publication, the Council and its partners have been developing a robust Growth and Strategic Investment Programme which includes the delivery of this Action Plan. The Growth and Strategic Investment Programme Board will continue to implement the Programme and monitor and measure its impact.
- 1.3 Sefton Economic Strategy Action Plan recognises that the Local Industrial Strategy for the Liverpool City Region (LCR) is under development, with a position statement published in August 2019 and the strategy itself in early 2020. Sefton and its strategy will align to and complement the Liverpool City Region's (LCR) Local Industrial Strategy, contributing to and benefitting from economic growth across the region; our team will continue to play a proactive role in working with the LCR in its development and implementation. The LCR Local Industrial Strategy reflects priorities set out in the Sefton Economic Strategy Action Plan that has an impact at a city region and national level. Sefton's Economic Strategy wholly reflects the priorities of the borough.
- 1.4 Since the completion of the Local Economic Assessment and Economic Framework documents, EU Exit has come to the fore. Sefton Council has stepped up its preparations for EU exit by working with partners, and key delivery services, at both local and city region level to ensure appropriate and timely support will be available to our communities and businesses when required. This work is underway and our response will be captured and updated in future Action Plans.

#### **Place Narrative**

1.5 We will work with partners on the repositioning and reprofiling of Sefton, reflecting its strengths and differentiators in a competitive environment. This will be undertaken to capture a place narrative both for the borough and for the key areas within Sefton with distinct brands and propositions – the two will be complementary, not contradictory, and will be developed in collaboration with key partners across the borough. This will be presented in the form of a Place Marketing Strategy for Sefton in the Spring of 2020.

1.6 This will support business growth, inward investment, continued development of our visitor economy, delivery of Sefton's Growth and Strategic Investment Programme, and the development of the LCR Local Industrial Strategy. It will also support the wider aims of the Economic Strategy in terms of developing our communities, assets, transport infrastructure and health and wellbeing.

### **External Focus/Partnership Ethos**

1.7 Developing and maintaining proactive, collaborative and strategic working relationships with business, partners and stakeholders will be a focus for Sefton Council, in both the development and implementation of the Economic Strategy, as well as in delivery of the Growth and Strategic Investment Programme. Sefton will champion this collaborative ethos to ensure delivery of the economic and social objectives of this strategy are met, providing placeleadership on behalf of the Borough.

#### **Sector Focus**

- 1.8 We will focus on sectors such as digital and healthcare that align with the LCR's vision and strategy, while building on all existing strengths and opportunities in the borough. We need to develop resilience to economic change by providing strong economic foundations for economic growth and a diverse business base.
- 1.9 We will support the diversification of Sefton's economy with a focus on key opportunity sectors such as financial, professional and business services, construction, low carbon and green industries, digital and creative, advanced manufacturing, port and maritime, the visitor economy including arts and culture, and potential rural economic activities. A strategy to gear up Sefton for the continuing growth of the health and care sector will also be an area of focus.

#### **Inclusive Growth**

1.10 We will continue to focus on models and work with partners in alignment with the vision and values of Sefton. This will ensure sustained focus on delivering social value, through an Economic Strategy that ensures inclusive growth. This will be reflected in the sectors, projects and opportunities on which we focus, and the way in which we and our partners work.

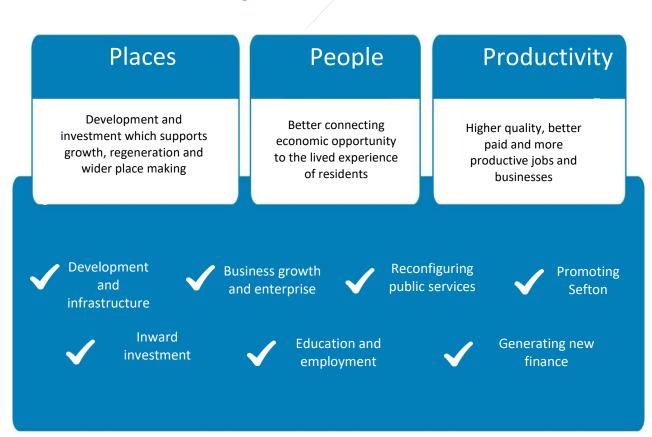
#### **Measurement of Success**

1.11 Sefton Council will improve how it measures success in delivery of this strategy, and development of the local economy. We will focus on capture and analysis of data and intelligence that informs strategy development, measures performance, helps sustain momentum, and ensures continued growth and success for the borough and its economy. Our approach will be to optimise benefits on all fronts – economic, social and environment.

### **2** A Framework for Action

- 2.1 The focus of action revolves around three key themes that link the economic and inclusive growth challenges for Sefton. They are:
- **Places** giving priority to new housing and commercial development, the regeneration and revitalisation of Sefton's towns and broader investment in place-making and low carbon activities
- **Productivity** recognising that the priority of creating more jobs, more businesses and business growth in Sefton should be balanced with action to improve the quality of work and how much it pays
- **People** putting Sefton's residents at the heart of the economic Framework and equipping them with the skills and confidence needed to participate in a tough labour market and make a positive contribution to Sefton's economy.

2.2 Seven broad action areas follow from this, summarised in the diagram below:



## **Inclusive Growth**

#### Economic growth that works for all Sefton's residents

# **5 Sefton Economic Strategy – Priority Action Areas**

### PAA1 Development and infrastructure

**Objectives:** To secure the delivery of new development in Sefton which supports economic growth including the creation of new employment and the delivery of major regeneration projects and improving and maintaining existing infrastructure.

Priority Actions	Current Programmes/Projects	Performance Indicators
Site/Property development		
Delivery of regeneration and investment strategies for Bootle, Crosby, Southport and the coastal area so that they guide development over the next 10 years.	Sefton Growth and Strategic Investment Programme: Coastal seawall defences Visitor infrastructure at coastal gateways of Crosby, Formby, Ainsdale and Southport	<ul> <li>Investment</li> <li>£ new investment</li> <li>£ new funding secured</li> <li>£ new business rates</li> </ul>
Delivering new employment sites and premises, improving the existing stock and ensuring choice. Supporting private sector investors to deliver key employment and housing sites across the borough. Utilising Council owned-assets to deliver on our economic growth and strategic investment objectives Engaging early with developers/investors on key	Large employment sites and private development sites including Southport Business Park, Atlantic Park and Mersey Reach Community facilities including libraries	<ul> <li>Businesses</li> <li>Business formation</li> <li>Business growth</li> <li>New community/social enterprises generated</li> <li>New business space (sq m)</li> <li>Productivity</li> <li>Generating and growing higher productivity businesses and jobs – both larger employers and SMEs.</li> <li>New jobs created/safeguarded</li> </ul>
development sites.		Environment
		<ul> <li>Progress in reducing or limiting growth of Carbon emissions by type of activity</li> </ul>
		Number of businesses advised     on low carbon issues

Town centre Development		
Regenerating and supporting development of our town centres including delivery of town centre investment frameworks and development strategies.	Bootle New Strand Shopping Centre Bootle Town Centre Development Framework	<ul> <li>Investment</li> <li>£ new investment</li> <li>£ new funding secured</li> <li>£ new business rates</li> </ul>
Targeting funding sources to help deliver our town centre investment and development and investment strategies. Working in partnership with other public and private sector partners to realise town centre investment projects. Exploring opportunities to capitalise on our unique heritage and coastal resort assets.	Crosby Investment Strategy Crosby Community Centre Southport Investment Strategy Southport Theatre & Convention Centre Southport Town Centre & Heritage Initiative Southport Business Improvement District	<ul> <li>Businesses</li> <li>Business formation</li> <li>Business growth</li> <li>New community/social enterprises generated</li> <li>New business space (sq m)</li> <li>Productivity</li> <li>Generating and growing higher productivity businesses and jobs – both larger employers</li> </ul>
Exploring potential for improved public realm and "place making" opportunities within our town centres. Engaging with key town centre stakeholders to inform and help deliver the town centre investment strategies and frameworks.	Sefton Place Marketing for Inward Investment strategy & Action Plan Southport Waterfront Southport Market Town centre multi-modal transport and pedestrian access and connectivity Southport Town Fund	<ul> <li>and SMEs.</li> <li>New jobs created/safeguarded</li> <li>Visitor Economy</li> <li>Visitor Numbers</li> <li>Staying visitors</li> <li>Economic Impact</li> <li>Total Visitor Economy Employment</li> <li>No. of net new hotel beds created</li> <li>Environment</li> <li>Progress in reducing or limiting growth of Carbon emissions by type of activity</li> <li>Number of businesses advised on low carbon issues</li> </ul>

#### SEFTON ECONOMIC STRATEGY ACTION PLAN DECEMBER 2019

Digital Enabled Soften		Businesses
Digital Enabled Sefton Creation of a Sefton digital plan, encompassing and harnessing the benefits of improved digital infrastructure, maximising and building upon the Sefton digital strategy, connecting people and places. Supporting and influencing the delivery of the Liverpool City Region Digital Connectivity Programme Ensuring maximum benefit is realised from the opportunity of having Global Organisations located with the Local Authority who land their Transatlantic	Sefton Digital Strategy & Action Plan Liverpool City Region Digital Connectivity Programme Development of Sefton Digital Infrastructure Strategy, including the forward-thinking development and application of "Dig Once" policies.	<ul> <li>Businesses</li> <li>Business formation</li> <li>Business growth</li> <li>New community/social enterprises generated</li> <li>New business space (sq m)</li> <li>Productivity</li> <li>Generating and growing higher productivity businesses and jobs – both larger employers and SMEs.</li> <li>New jobs created/safeguarded</li> <li>Infrastructure</li> </ul>
cables on Southport beach and are based on Southport Business Park Using digital to create better connected town centres.	Digital co-working hubs and incubator/accelerator space.	<ul> <li>Availability of the best high- speed broadband</li> <li>No. of businesses accessing high speed broadband</li> </ul>
To create and deliver transformative economic growth, by deploying and exploiting the best possible – digital thinking and practical application for and across Sefton		
Housing Supporting private sector investors to deliver key employment and housing sites (particularly unviable brownfield sites) across the borough.	Develop a pipeline of housing sites, which will be used to shape and direct investment decisions with Government agencies such as Homes England. Sefton's Local Plan and Housing Strategy'	<ul> <li>Net new homes built</li> <li>No. of affordable homes built</li> <li>No. of construction jobs</li> <li>No. of apprenticeships created</li> <li>£ investment</li> <li>No. of Social Value Developer agreements secured</li> </ul>
Improve the quality and range of new housing on offer across the borough	Support housing associations and private developers to invest in delivering new high-quality housing – through new-build or refurbishment of existing premises.	<ul> <li>No. of additional HMO and Selective licenses granted</li> </ul>

Sandway Homes delivery (500) high quality new build homes on Council owned sites over the next 5 to 7 years	Council owned housing development company - Sandway Homes	
Improve the quality of the private rented sector	Private rented sector HMO licensing schemes for landlords in Southport, Waterloo and Bootle	
Achieving greater social value in what we do	Development of Sefton Social Value/Community benefit policy and developer agreements for	
Accessing external sources of funding to support the delivery of non-viable sites and bring forward delivery of sites	local job creation and supply chain opportunities	
Provide independent living for those with specific needs not currently provided for	Development of a strategy for Extra Care housing in Sefton	
Helping to tackle homelessness	Sefton Homelessness Strategy	
Transportation & Highway		
Managing and delivering	M58 J1 – new motorway	
improvements to key transport	junction	
and access infrastructure to	Janotion	
support growth across Sefton	North Liverpool Key Corridors	
and the wider region and		
U U U U U U U U U U U U U U U U U U U		
maintaining existing	A59 Northway/ Dover Road	
-	A59 Northway/ Dover Road junction.	Delivery of Local Plan
maintaining existing infrastructure	junction.	Delivery of Local Plan commitments
maintaining existing infrastructure Delivering key route network	•	-
maintaining existing infrastructure	junction.	-
maintaining existing infrastructure Delivering key route network improvements and other transportation projects to support identified opportunities	junction. Southport East/West cycle links Maghull to Kirkby cycle links	-
maintaining existing infrastructure Delivering key route network improvements and other transportation projects to support identified opportunities for development and growth	junction. Southport East/West cycle links Maghull to Kirkby cycle links Town centre access and	-
maintaining existing infrastructure Delivering key route network improvements and other transportation projects to support identified opportunities for development and growth including sustainable, low	junction. Southport East/West cycle links Maghull to Kirkby cycle links Town centre access and connectivity in Southport Bootle	-
maintaining existing infrastructure Delivering key route network improvements and other transportation projects to support identified opportunities for development and growth including sustainable, low carbon transport use and	junction. Southport East/West cycle links Maghull to Kirkby cycle links Town centre access and	-
maintaining existing infrastructure Delivering key route network improvements and other transportation projects to support identified opportunities for development and growth including sustainable, low	junction. Southport East/West cycle links Maghull to Kirkby cycle links Town centre access and connectivity in Southport Bootle	-
maintaining existing infrastructure Delivering key route network improvements and other transportation projects to support identified opportunities for development and growth including sustainable, low carbon transport use and	junction. Southport East/West cycle links Maghull to Kirkby cycle links Town centre access and connectivity in Southport Bootle and Crosby.	-
<ul> <li>maintaining existing infrastructure</li> <li>Delivering key route network improvements and other transportation projects to support identified opportunities for development and growth including sustainable, low carbon transport use and investment across Sefton.</li> <li>Developing the case for strategic infrastructure funding</li> </ul>	junction. Southport East/West cycle links Maghull to Kirkby cycle links Town centre access and connectivity in Southport Bootle and Crosby. Walking and cycling access to and along the coast.	-
maintaining existing infrastructure Delivering key route network improvements and other transportation projects to support identified opportunities for development and growth including sustainable, low carbon transport use and investment across Sefton. Developing the case for strategic infrastructure funding targeting Sefton's main	junction. Southport East/West cycle links Maghull to Kirkby cycle links Town centre access and connectivity in Southport Bootle and Crosby. Walking and cycling access to and along the coast. Traffic management, safety and	-
maintaining existing infrastructure Delivering key route network improvements and other transportation projects to support identified opportunities for development and growth including sustainable, low carbon transport use and investment across Sefton. Developing the case for strategic infrastructure funding targeting Sefton's main priorities.	<ul> <li>junction.</li> <li>Southport East/West cycle links</li> <li>Maghull to Kirkby cycle links</li> <li>Town centre access and connectivity in Southport Bootle and Crosby.</li> <li>Walking and cycling access to and along the coast.</li> <li>Traffic management, safety and access improvements along the</li> </ul>	-
<ul> <li>maintaining existing infrastructure</li> <li>Delivering key route network improvements and other transportation projects to support identified opportunities for development and growth including sustainable, low carbon transport use and investment across Sefton.</li> <li>Developing the case for strategic infrastructure funding targeting Sefton's main priorities.</li> <li>Securing resources to help</li> </ul>	junction. Southport East/West cycle links Maghull to Kirkby cycle links Town centre access and connectivity in Southport Bootle and Crosby. Walking and cycling access to and along the coast. Traffic management, safety and access improvements along the A565, A59, A5038 and A570	-
maintaining existing infrastructure Delivering key route network improvements and other transportation projects to support identified opportunities for development and growth including sustainable, low carbon transport use and investment across Sefton. Developing the case for strategic infrastructure funding targeting Sefton's main priorities.	<ul> <li>junction.</li> <li>Southport East/West cycle links</li> <li>Maghull to Kirkby cycle links</li> <li>Town centre access and connectivity in Southport Bootle and Crosby.</li> <li>Walking and cycling access to and along the coast.</li> <li>Traffic management, safety and access improvements along the</li> </ul>	-

economic regeneration aims to improve Sefton's highway capacity and traffic management along key transport corridors		
Improvements to the primary north-south routes through Sefton from Southport and Formby into Liverpool and to the motorway network Provision of additional capacity and improved access to and through South Sefton to alleviate congestion generated by new developments along key economic corridors, improving traffic management, road safety and accessibility.	Development and delivery of transport investment programme.	<ul> <li>Information about transport choices and sustainable travel options is widely available and accessible</li> <li>People participating in sustainable travel activities, including those with chronic health conditions</li> <li>No. housing and employment</li> </ul>
Improving access and connectivity within key town centres and coastal visitor gateways		sites enabled through transport schemes
Improving public transport provision and quality as well as improved walking and cycling provision across the Borough		<ul> <li>No. of increased cyclists</li> </ul>

### PAA2 Business Growth & Enterprise

**Objectives**: To grow the business base through creating and growing new local, private sector and social enterprises; To embrace growth and ambition across the business base and provide more focused intervention to realise potential where it is considered greatest, which include key opportunity sectors and target geographies.

Priority Actions	Current Programmes/Projects	Performance Indicators
Ensure Sefton businesses	Sefton Growth Hub support to	Businesses
benefit from the LCR Strategic	businesses of any size from any	Business formation
Investment Funds for Inward Investment; SME Growth, wider	sector	Business growth
access to finance including MSIF, Banks, Angel networks, crowd funding platforms	LCR Scale up support including Strategic Investment Fund(SIF) Small Capital Grant and Ioan fund	<ul> <li>No. of businesses assisted with diagnostic &amp; brokerage support</li> <li>Evicting business brokered into</li> </ul>
Ensure Sefton is well positioned to maximise the benefits from LCR Growth Company, Local	Growth Platform/LCR Growth	<ul> <li>Existing business brokered into external growth services (public &amp; private)</li> </ul>
Growth Hubs, extended/ replacement European Structural Investment and UK	Funds for SMEs and Inward Investors	<ul> <li>Social enterprises assisted to start/grow</li> </ul>
Shared Prosperity funding Focus on building up Sefton's start-up rates and SME growth through a tiered business support offer from lower intensity provision available universally to all business types and higher intensity delivery targeting key opportunity sectors and scalable companies which have the greatest potential for growth	Managed referral to ERDF business growth projects and Commercial providers Managed referral to ERDF Enterprise Hub support to business start -ups and firms less than three years old Business Clinics and start up events support ERDF New Markets for assistance into new products, services and business markets including subsidised commercial support ESF Ways to Work employment support for businesses recruiting in Sefton	<ul> <li>Productivity</li> <li>Generating and growing higher productivity businesses and jobs – both larger employers and SMEs.</li> <li>Jobs <ul> <li>New jobs created/safeguarded</li> </ul> </li> <li>Environment <ul> <li>Number of businesses advised on low carbon issues</li> </ul> </li> </ul>

Promoting a cultural change in attitude to enterprise, innovation and leadership which starts in school and inspires and enthuses young people to be ambitious and optimistic about the future	Elevate-Education Business Partnership	
<ul> <li>Business engagement &amp; Business Friendly Sefton</li> <li>Make it easier to do business in Sefton through a 'business friendly' approach across the Council's business facing and regulatory services which provide a more professional "front door".</li> <li>Use Sefton Economic Forum as the premier business engagement and consultation model to deliver one to many support to Sefton businesses and stakeholders</li> </ul>	<ul> <li>Sefton Growth Hub and Business Friendly Sefton group</li> <li>InvestSefton outward engagement <ul> <li>Annual Sefton Economic Forum events</li> </ul> </li> <li>Business Clinics (Atkinson Southport)</li> <li>Formby Pool enterprise clinic via Enterprise Hub</li> <li>Sector networks- Professional Sefton</li> <li>Demand led business events-InvestSefton</li> </ul>	<ul> <li>Business formation</li> <li>Business growth</li> <li>No. of businesses assisted with diagnostic &amp; brokerage support</li> <li>Existing business brokered into external growth services (public &amp; private)</li> <li>Social enterprises assisted to start/grow</li> </ul>
Aligning business growth and investment activities with the key regeneration programmes in Sefton's Framework for Change Continue building relationships with key business membership organisations such as Liverpool & Sefton Chambers of Commerce, Federation of Small Businesses and Southport BID to help align engagement activities in Sefton and ensure the views of businesses are fully represented.	Sefton 2030 and Growth and strategic investment Programme activities Sefton Marketplace for Chamber, partners and business support organisations at Sefton Economic Forum Business Consultation	

Maximise the benefits of Corporate Social Responsibility (CSR) and Social Value for Sefton jobseekers and residents	Development of Sefton Social Value/Community benefit policy and developer agreements for local job creation and supply chain opportunities	
EU Exit		
Ensure timely and cohesive support to Sefton businesses on pre-and post- EU Exit activities	EU Exit support to businesses including LCR EU Exit Resilience fund (Strategic Investment Fund-SIF)	<ul> <li>No. of business assisted on EU Exit related issues and activities</li> </ul>

### PAA3. Inward Investment

**Objectives**: To secure new inward investment targeting higher productive sectors

Priority Actions	Current Programmes/Projects	Performance Indicators
Attracting new inward		
investment	ERDF Place Marketing for	Investment
	Investment	<ul> <li>£ new capital investment</li> </ul>
Ensure Sefton maximises the		<ul> <li>No. of investment projects</li> </ul>
benefit of planned future UK	LCR Growth Platform	<ul> <li>£ new funding secured</li> </ul>
Government, European/post EU		<ul> <li>£new business rates</li> </ul>
Exit business growth, inward		<ul> <li>No. of new jobs</li> </ul>
investment programmes.	LCR Inward Investment	created/safeguarded
	Facilitation Fund	
Present a compelling		
investment proposition, linked	Place Marketing Strategy for	
to the LCR offer and showcasing	Sefton	
the opportunity which exists in		
Sefton, including Labour Market	Key site/sector propositions for	
Intelligence, availability of sites	inward investment	
and premises, supply chain		
activity, business support.		
Raise awareness of investors to		
spatial opportunities which the		
area development frameworks		
and investment strategies in our		
strategic road corridors,		
Southport, Bootle Town Centre		
and Crosby help to support.		
Embod ovicting Softon		
Embed existing Sefton companies and investors with	Growth Platform Key Account	
HQ functions located elsewhere	Management Programme	
by developing strong		
relationships, and bespoke		

solutions to ensure their needs are being met in the borough. Maximise local employment opportunities from new investment by encouraging investing businesses to demonstrate social value and corporate social responsibility through the pursuit of direct dialogue focused on local employment, training and supply chain gain.	Development of Sefton Social Value/Community benefit policy and developer agreements for local job creation and supply chain opportunities	
Key Sector development Support the diversification of Sefton's economy with a focus on key opportunity sectors such as Business and Professional Services, Construction and Low Carbon, Digital and Creative, Manufacturing, Port and Maritime, the Visitor Economy, including Arts and Culture and potential Rural economy activities. A strategy to gear up Sefton for the continuing growth of the Health and Care sector will also be a requirement	LCR Growth Sector Boards & sub-groups for Advanced Manufacturing; Low Carbon; Visitor Economy; SuperPort; Professional & Business Services; Digital & Creative; Health & Life Sciences; Innovation LCR Internationalisation Programme - Delivery of Export promotion in Sefton Centre of Excellence for Mental health Sefton Coast Gateways Digital and Creative Hubs LCR Digital Infrastructure project	<ul> <li>Business formation</li> <li>Business growth</li> <li>No. of businesses assisted in key sectors</li> <li>Existing business brokered into external growth services (public &amp; private) e.g. Liverpool Chamber Export services; Department of International Trade</li> <li>Productivity</li> <li>Generating and growing higher productivity businesses and jobs – both larger employers and SMEs.</li> </ul>

### PAA4. Education & Employment

Objectives:

- Sefton Council and its partners and stakeholders need to invest in the borough's future talent pool to ensure young people get a good start in life and can access sustainable employment opportunities offering progression pathways to higher levels of pay and job satisfaction.
- Education-industry engagement facilitated to match the supply of skills to employer demands, and lifetime learning needs to be embraced to provide opportunities for reskilling and upskilling to meet changing skill need

Priority Actions	Current Programmes/Projects	Performance Indicators
Young people		
Work across the Council to build a strategic approach to supporting young people to make successful transitions to the world of work.	Appointment of External Contractor (Career Connect Ltd) to deliver refreshed IAG NEET Prevention and Early Intervention Service for Sefton. (Contract runs to June 2022)	<ul> <li>Monthly monitoring data provided via NCCIS detailing:</li> <li>NEET rate for 16 and 17 year olds</li> <li>Participation rates in learning and work up to age 19</li> <li>NEET for key vulnerable</li> </ul>
Engage as a borough with LCR and neighbouring assets (such as HE)	IAG NEET Prevention and Early Intervention contract	<ul><li>groups (ie SEND, LAC,</li><li>YOT, EHE, teenage pregnancy, young carers</li></ul>
Ensure that high quality information advice and guidance is available to young people who are NEET or at risk of becoming NEET, especially those who are deemed vulnerable such as SEND, LAC, Care leavers or YOT.	monitoring (Career Connect contract) Corporate IAG Stakeholders Group	
Provide targeted support for a cohort of young people from year 9 and up who are at risk of becoming NEET, prioritising vulnerable groups	IAG NEET Prevention and Early Intervention contract monitoring	
Maintain an effective tracking/destination monitoring service on NEET young people and ensure statutory duties for information collation and reporting are undertaken		

Economic Tracking: Monitor the impact of local regional and national changes upon the local economy and ensure that all stakeholders and partners are made aware of such changes as they impact upon investment, recruitment demand and the local skills base	Sefton Economic Tracker. Published regularly and disseminated widely	
Sefton@work		
Deliver high quality person- centred advice and guidance support for residents who are workless or have complex barriers who need assistance in getting into employment and sustaining and progressing in work.	LCR Ways to Work Performance and Compliance Group	<ul> <li>Employment</li> <li>Increase in Employment rate</li> <li>Economically Active rates</li> <li>Average earnings</li> </ul>
Capture vacancies and maintain a direct support offer to employers who seek to recruit and retain a skilled local workforce including HR support	Sefton@work (employer liaison function)	<ul> <li>Number of Participants registered for employment support, by key groups including:</li> </ul>
Deliver a programme of wage subsidy and Intermediate labour market opportunities to provide a bridge to employment for key groups,	Sefton@work (job brokerage and placement function)	<ul> <li>Single parents with dependent children; BAME; ill-health /disabilities; People aged over 50; Young people aged between 16 and 29</li> </ul>
Promote apprenticeships, traineeships and jobs with training within the local labour market, especially with smaller employers	LCR Apprenticeship Hub	<ul> <li>Unemployed participants into employment or self- employment</li> </ul>
Work with employers, DWP and Public Health to improve the quality of employment opportunities available to Sefton residents	LCR Wealth and Wellbeing Programme	<ul> <li>Economically inactive participants into employment</li> <li>No. of vacancies captured and employers engaged</li> </ul>
Work closely with the Combined Authority to ensure Sefton employers and providers are aware of potential employment growth areas in business and professional services, construction and low carbon, digital and creative,	LCR Employment & Skills Board, LA Employment Officers groups Sefton@work focus groups and stakeholder networks Referrals from InvestSefton team LCR Economic Inactivity	<ul> <li>Sefton Council's in-house apprenticeship levy strategy &amp; delivery</li> </ul>

manufacturing, port and	Business Case to Government	
maritime, the visitor economy,	and Mayoral pledge on	
including arts and culture and	devolved powers for	
health/social care and potential	employment and skills	
rural economy activities.		
Deliver personalised employability support and		
Community learning aligned with the Council's early help	Employment & Learning Service offer developed with Early Help	Households
offer within Localities		<ul> <li>No. households supported in Sefton</li> </ul>
Collaborate with LCR to host the		• % into jobs or other positive
Household into Work project	Households Into Work Service	outcomes
within Sefton alongside local	Level Agreement with Sefton	
employment support through Sefton@work	MBC	Learning
Deliver a diverse and high- quality programme of adult		<ul> <li>Regular Funding submissions and Individualised Learner Returns to ESFA and LCR</li> </ul>
learning aimed at residents who require entry level learning that	LCR Devolved AEB Grant Offer Compliance with Ofsted	
helps them improve their prospects, improve their health	Inspection framework for adult community learning	Learner Progression data and
and move towards the labour		Feedback on learner
market	SACL Governors	experience
Deliver community learning		<ul> <li>No of Sefton residents into</li> </ul>
provision that meets the LCR	LCR AEB Provider Forum	community learning or
objectives under the devolved		qualifications per year
Adult Education Budget		
luces at we are the Demovely's		EDIMS data on diversity of
Impact upon the Borough's basic skills	LCR Test and Learn pilots on Basic skills and business Ready	learners
deficits through targeted	digital skills	
provision accessible across the		No. of referrals for IPSS service
Borough		per year
, č	Individual Placement and	<ul> <li>No. participants per year moving into employment</li> </ul>
Deliver a specialised placement	Support Service Contract	
service for residents recovering	delivered on behalf of Sefton	No. of referrals from Council
from mental health conditions	MBC by Imagine Independence	Procurement producing
and promote better co-	Ltd	employer engagement/local
ordination between relevant		recruitment and training plans
partners	Softon Social Value Dalian	
Maximise outcomes for	Sefton Social Value Policy implementation	<ul> <li>S106/CIL agreements sought</li> </ul>
residents through closer		through Planning process
collaboration between	Intelligence sharing with	Social Value Local Recruitment
Sefton@work, Sefton Adult	Regeneration team, Invest	and Training Plan
Community Learning and	Sefton and Growth Board and	
contracted providers for IAG	Planning department	
and Mental health employment		
support		

### PAA5 Reconfiguring public services

**Objectives**: To build a critical mass of self-sustaining community-led enterprises delivering services and managing community assets in Sefton, which are creating jobs and bringing new social investment to the borough.

Priority Actions	Current Programmes/ Projects	Performance Indicators
Support the development and growth of new, sustainable local	European Structural Investment Fund projects in Sefton	Businesses
community businesses		Growth of community led     enterprises
Identify assets for future	Social enterprise creation	No. of jobs created
community management and ownership; Build community capacity	through local community assets	<ul> <li>New community/social enterprises generated</li> </ul>
Support the development of public enterprise and Council		<ul> <li>Existing business benefiting from external growth services (public &amp; private)</li> </ul>
spin-outs	Sefton Social Value/Community benefit policy and developer	No. of Council owned assets converted to community
Review of opportunities and partners to further expand role of communities in management of local assets.	agreements for local job creation and supply chain opportunities	management
Development of sustainable Community Assets		

### PAA6 Generating new finance

**Objectives**: To generate new sources of income and external resources to invest in Sefton, and ensure that these resources are sustained in the long-term.

Priority Actions	Current Programmes/ Projects	Performance Indicators
Exploring and developing new	Economic Growth	External Value
partnerships with the private sector	Programme-Strategic Investment	£Value of funds raised
Maximising the potential of existing assets to deliver on the Council's ambitions for economic growth including exploring new ways of working	Southport BID	£Value of private sector funds leveraged
in partnership and opportunities for commercial development utilising council assets.	Extended/Replacement ESIF Business support & employment programmes	
Selective investment in commercial opportunities which could realise a return to the Council and/or have wider	LCR CA Single Investment Funds (SIF) to support growth project and activities	
regeneration impacts.	Town centre funding eg Future High Streets Fund/ Stronger	
Explore opportunities for investment in new Council owned commercial assets and investment vehicles. Identifying specific interventions	Towns Fund/ Townscape Heritage Initiatives funding/Heritage funding/Heritage Action zones	
to address constraints to investment and growth Securing external funding resources and investment	Town Centre Commission	
opportunities that can help address barriers and deliver the Councils ambitions for targeted growth and investment across the borough		
Developing new partnerships with the private sector and other local and city region stakeholders to help deliver investment priorities		

#### SEFTON ECONOMIC STRATEGY ACTION PLAN DECEMBER 2019

Delivery of crowd funding programme to support community initiatives	Sefton Crowd funding programme	<ul> <li>No. of backers for successful projects</li> <li>£ raised by successful projects</li> <li>Total CTF contribution to successful projects</li> <li>Total Partner Foundation contributions to successful projects</li> <li>Total "other Crowd" contributions to successful projects</li> </ul>
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### PAA7 Promoting Sefton

**Objectives:** To change internal and external perceptions of Sefton so that the borough's strengths, qualities and ambitions are increasingly recognised and there is a shift away from any negative perceptions.

Priority ActionsCurrent Programmes/ ProjectsPerformance IndicatorsEstablish Sefton as an excellent place to do business; Place Marketing and publicity of key investment and development opportunities across SeftonPlace Marketing Strategy for SeftonNo. of new inward investment projectsRepositioning and repurposing sefton's town centres to support their communities and capitalise on their key opportunities for economic growth across the wider region.Place Marketing for Investment ProjectNo. of new inward investment projectsUsing the Council's influence with public and private sector partners to ensure that the key used in their promotional activity, eg LCRLEP/Growth Company/ LCR CASupport LCR ERDF Place Marketing events and activities to help promote Sefton to national and international marketsNo. of net new hotel beds createdWorking with the Liverpool City Region Destination Management Organisation to ensure Sefton is clearly positioned in the LCR's visitorSupport LCR end projectsNo. of net new hotel beds createdWorking with the LCR's visitorNo strategy stratesNo strategy for Crosby, Bootle and SouthportNo strategy for Crosby, Bootle and SouthportWorking with the Liverpool City Region Destination Management Organisation to ensure Sefton is clearlySupport LCR ERDF Place Marketing events and activities to help promote Sefton to national and international marketsNo. of net new hotel beds createdWorking with the Liverpool City Region DestinationSupport LCR ERDF Place Marketing events with the LCR's visitorNo strategy for the council strategy for t
place to do business; Place Marketing and publicity of key investment and development opportunities across SeftonPlace Marketing Strategy for SeftonNo. of new inward investment projectsRepositioning and repurposing Sefton's town centres to support their communities and capitalise on their key opportunities for economic growth across the borough and across the wider region.Place Marketing Strategy for SeftonNo. of new inward investment projectsUsing the Council's influence with public and private sector partners to ensure that the key messages about Sefton's strengths and ambitions are consistently understood and used in their promotional activity. eg LCRLEP/Growth Company/LCR CASeton Hotel & Visitor Economy StrategyNo. of new inward investment projectsWorking with the Liverpool City Region Destination Management Organisation to ensure Sefton is clearly positioned in the LCR's visitorSupport LCR ERDF Place Marketing events and activities to help promote Sefton to national and international marketsNo. of new inward investment strategy Strategy and activities to help promote Sefton to national and international marketsNo. of new inward investment strategy and activities to help promote Sefton to national and international markets
economy strategy and destination management plan.

# Sefton Economic Strategy Action Plan

December 2019